

SNOW ORACLE MANAGEMENT OPTION

Manage Complex Oracle Licensing

Take control of your Oracle estate to cut compliance risks and reduce unnecessary spend.

Understanding the complexities of Oracle entitlements and matching them to your usage are notoriously difficult. There is no one source to reference that gives a complete overview of all products bought and licensed. Oracle also allows you to install and use everything, regardless of what's been purchased and can hit you with a hefty compliance bill after auditing.

To get a true picture of your license liability, you need to know how virtualization technologies are being deployed; whether Management Packs have been enabled; which Database Options are in use; the hardware processing power and its configuration; your license liability as part of your support policy and, of course, the number of users.

SEE YOUR ESTATE THROUGH AN AUDITOR'S EYES

Snow's Oracle Management Option enables Oracle administrators and license owners to easily track, manage and optimize the configuration of Oracle databases and Middleware products. With the ability to create on-demand Oracle Server Worksheets, administrators can avoid compliance risks and unnecessary costs, and save time.

UNDERSTAND WHEN TO USE SOFT-PARTITIONED ENVIRONMENTS

Poor usage of soft-partitioned environments could lead to a substantial bill. Oracle doesn't accept soft-partitioning as a way of reducing the number of required licenses, therefore all physical cores on all machines that could host the virtual machine must be licensed. Snow provides insight into datacenters hosting a virtual machine and calculates the required number of licenses, allowing you to see whether the deployment is right for your needs.

Benefits

RIGHT-SIZE VIRTUALIZATION TECHNOLOGIES

- Identify licensing implications for virtualization technologies
- Calculate correct license requirements for datacenters running VMWare
- Apply correct licensing rules automatically to hard partitioned environments and calculate license requirements for products deployed

IMPORT LICENSE ENTITLEMENTS

- Link licenses to support policies and Customer Support Identifiers (CSIs)
- Understand entitlements to know when support agreements need to be renewed
- Use entitlements to generate compliancy views

USE ONLY WHAT YOU NEED

- See which Management Packs have been enabled and agreed
- Match Database Option installation to usage
- Make informed decisions to disable or uninstall under-utilized Options

BALANCE PROCESSOR VS NAMED USER PLUS LICENSES

- Calculate minimum number of Named User Plus (NUP) licenses required for each product deployed
- Understand how Hard/Soft Partitioning rules affect NUP licensing
- Ensure you have the right number of licenses to minimize compliance risk

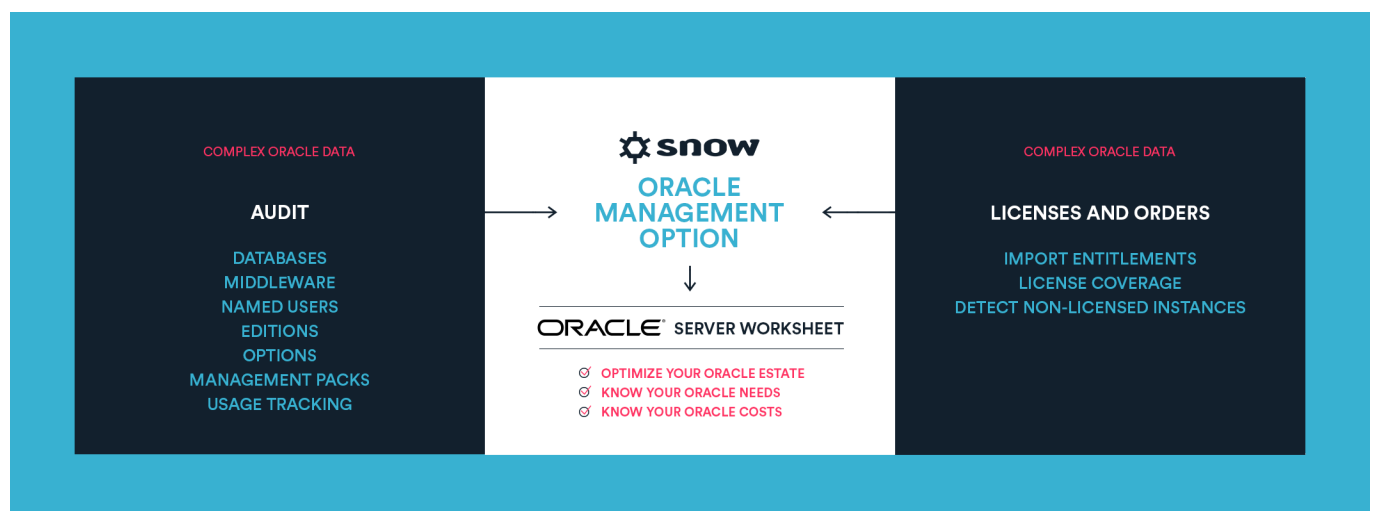
Oracle licensing is both expensive and multi-faceted. Every configuration variation can lead to significant differences in license exposure. Oracle typically audit their customers once every 3 to 4 years, so SAM Managers need to ensure they get the configuration right to avoid costly, unbudgeted license fees.

Costs can quickly mount if the Oracle estate is unmanaged and not optimized. A seemingly small configuration decision can become financially embarrassing, with hefty back usage and true-up fees. For example, having one instance of an Enterprise Edition database installed where a Standard Edition 2 would suffice could cost \$30,000* or more, plus 22% maintenance. An organization could have

inadvertently activated one or more Management Packs or Options – installed by default on enterprise editions – that could add further expense.

Snow's Oracle Management Option enables organizations to independently assess Oracle usage and licensing obligations. This provides an accurate customer view on software installs, Management Pack and Option activation, plus actual usage levels.

Using a solution that allows stakeholders to understand the configuration of all Oracle components ensures effective and proactive management of Oracle licenses.



*<http://www.oracle.com/us/corporate/pricing/technology-price-list-070617.pdf>

ABOUT SNOW SOFTWARE

Snow Software is the global leader in technology intelligence solutions, ensuring the trillions spent on all forms of technology is optimized to drive maximum value. More than 4,000 organizations around the world rely on Snow's platform to provide complete visibility, optimize usage and spend, and minimize regulatory risk. Headquartered in Stockholm, Snow has more local offices and regional support centers than any other software asset and cloud management provider, delivering unparalleled results to our customers and partners. To find out more about Snow Software, visit www.snowsoftware.com.

